

Your Roadmap to 2019 Certification.

Cigna-HealthSpring

Path to Certification

- Complete ALL necessary paperwork
- Head over to Cigna-HealthSpring Producers' University at <https://cignahealthspringproducers.com> and complete all the required training on your track
- Pass each course with a score of at least 85%. You have 3 attempts to pass
- External Agents have a choice of launching and completing AHIP or Pinpoint Medicare Training from the Producers' University. They may also upload a 2018 certificate from AHIP, Pinpoint or Gorman Health
- Internal agents can only take the Pinpoint Medicare Training
- The Attestation course contains 3 separate attestations: Policies, Rules of Engagement and Social Media
- In addition to the AHIP, Pinpoint or Gorman Health Medicare Training/Certificate, all agents and agencies must complete the required Cigna-HealthSpring training on their assigned track

Certification Reimbursement



› Agencies Login

New for 2019

Agencies will now log in with their agency **NPN numbers** as usernames. Each agency will be receiving 2 separate emails; one containing the username, the other containing the current password.

Together, all the way.®



2019 Certification Training Tracks

› Training Tracks

Each certification training module is separate from the exam this year. Agent must first complete the training before taking the associated exam. The attestations course does not have an exam.

Field (click to expand or collapse)

- REQ 2019 Attestations
- REQ Selling with Integrity - Field Sales Version
- REQ Selling with Integrity - Field Sales Version Exam
- REQ Our Compliance Program
- REQ Our Compliance Program Exam
- REQ Cigna-HealthSpring Products and Benefits Overview
- REQ Cigna-HealthSpring Products and Benefits Overview Exam
- REQ Pinpoint Medicare Training

Combined Telesales and Field (click to expand or collapse)

- REQ 2019 Attestations
- REQ Selling with Integrity - Combined Version
- REQ Selling with Integrity - Combined Version Exam
- REQ Our Compliance Program
- REQ Our Compliance Program Exam
- REQ Cigna-HealthSpring Products and Benefits Overview
- REQ Cigna-HealthSpring Products and Benefits Overview Exam
- REQ Pinpoint Medicare Training

Commissioned Telesales (click to expand or collapse)

- REQ 2019 Attestations
- REQ Selling with Integrity - Telesales Version
- REQ Selling with Integrity - Telesales Version Exam
- REQ Our Compliance Program
- REQ Our Compliance Program Exam
- REQ Cigna-HealthSpring Products and Benefits Overview
- REQ Cigna-HealthSpring Products and Benefits Overview Exam
- REQ Pinpoint Medicare Training

Internal and Seasonal - Telesales (click to expand)

- REQ Selling with Integrity - Telesales Version
- REQ Selling with Integrity - Telesales Version Exam
- REQ Our Compliance Program
- REQ Our Compliance Program Exam
- REQ Cigna-HealthSpring Products and Benefits Overview
- REQ Cigna-HealthSpring Products and Benefits Overview Exam
- REQ 2019 Attestations
- REQ Pinpoint Medicare Training

Internal Field (click to expand or collapse)

- REQ Selling with Integrity - Field Sales Version
- REQ Selling with Integrity - Field Sales Version Exam
- REQ Our Compliance Program
- REQ Our Compliance Program Exam
- REQ Cigna-HealthSpring Products and Benefits Overview
- REQ Cigna-HealthSpring Products and Benefits Overview Exam
- REQ 2019 Attestations
- REQ Pinpoint Medicare Training



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