



**Dear Valued Producer:**

**2019 AHIP Certification Training is now available.**

Completing your 2019 AHIP training through **our Training Site** will provide you with a couple of unique opportunities:

**RECEIVE AN IMMEDIATE DISCOUNT OF \$50 ON YOUR 2019 AHIP FEES**

**QUALIFY FOR A FULL REIMBURSEMENT OF YOUR 2019 AHIP FEES** *after meeting a few key requirements\*...*

- Must complete 2019 AHIP training through our Training Site (site link below)
- Must be certified and contracted to sell 2019 Allwell/Health Net MA plans
- Must have a minimum of 5 new sales with an 1/1/2019 effective date
- Qualifying sales must remain active with the plan through 3/31/2019

This is the first step in completing your 2019 Medicare Training & Certification.

Follow the Simple Process Below:

**STEP 1: Take your 2019 AHIP Certification Training**

- If you have already completed 2019 AHIP Certification training elsewhere, you can skip Step 1. Otherwise...
- Go to our Training Site on or after June 18, 2018 at <https://allwell.cmpsystem.com> to access the 2019 AHIP training.
- **New User:** Navigate to the "Create a New Account" link under the "First Time Visitor?" section
- **Returning User:** Log in with the credentials you've used in prior years. Your username should be your NPN and the password you created previously.
- Complete the 2019 AHIP, Fraud Waste & Abuse and Compliance Exam. Producers must receive a passing score of 90% or better on the test.

Once you complete and pass the 2019 AHIP Exam, print the PDF of your AHIP Certificate of Completion and retain for your records.

***AHIP's Medicare training also includes the CMS Fraud, Waste & Abuse and CMS General Compliance training. Successful completion of these courses will meet Centene's CMS Fraud Waste & Abuse and CMS General Compliance training requirements.***

***Please Note: Health Net will only accept AHIP training for certification.***



## **Step 2: Complete 2019 Allwell Medicare Product/Certification Training**

- From our Training Site (<https://allwell.cmpsystem.com>), access the 2019 Centene Medicare Advantage Certification Training (Allwell) and review training material for all State(s) in which you plan to sell. Click [HERE](#) to view the Training Site guide.
- Complete the National Certification Exam. You must receive a passing score of 85% or better to successfully meet the training requirement.
- **NEW!** Complete the Training Attestation, certifying to all training you have completed.

### **Important Reminders:**

Producers are required to certify/recertify annually to sell 2019 Allwell MA-MAPD plans, and be eligible to receive commissions. Annual certification requirements must be met prior to marketing and/or selling Allwell MA-MAPD plans for a 2019 effective date.

- Producers who do not intend to sell Allwell MA-MAPD plans for 2019 must still meet all certification requirements noted above prior to 12/31/2018 in order to be eligible to receive renewal commissions.

### ***Certification is paperless - Please do not submit your certification documents to Centene***

- The Medicare Broker Contract department will send you email confirmation within 3-5 business days advising that all training requirements have been completed.
- You **CANNOT** conduct Medicare sales presentations nor accept member applications until this confirmation email is received.

**COMING SOON!** Local plan orientation meetings will be scheduled and will enhance your 2019 product training. Please look for future emails on dates, times and locations for these meetings. We strongly encourage you to attend these sessions to get detailed information on:

- \* Network overview
- \* Sales support
- \* Competitive analysis

**Finally, be on the lookout for exciting enhancements to Ascend!**

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If you have any questions, please feel free to contact Centene Medicare Broker Services Monday - Friday, 9:00 a.m. - 5:00 p.m., all time zones (excluding holidays).

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